



# **DIVERSIFIED TRANSFER & STORAGE**

**1640 Monad Road**

**Billings, MT 59101**

**(800) 755-5855**

**www.dtsb.com**

## **A Quick Background**

DTS was established in 1988 as an asset-based logistics provider. We offer a myriad of distribution and storage services to meet all of your transportation requirements. Whether you need to ship locally with our Regional Division or nationally with our trucking division, DTS has solutions.

Need to ship internationally? We also have our non-asset-based companies that specialize in freight forwarding and freight brokerage, and are available to assist you.

Read on to discover more about our services. Then contact us for information catered specifically to your business' needs!

**Local (406) 245-4695**

**dtsb@dtsb.com**



## ***DTS — DIVERSIFIED WORKS!***

Since our establishment, DTS has found that being diverse works—for us and for our customers. We take pride in that diversity, and it shows in all of our business transactions. Our key difference? Customer service. We consider our customers more like business partners and will take the time to get to know their needs on a very specific level.

When you're a business partner with DTS, we're just as concerned about satisfying your customers as you are. And when you approach us with distribution challenges, unique requirements, special requests or simply standard shipping, we will strive to meet your needs above and beyond your expectations. It's what we do, and it's what we do best.



**DTS is an FMCSA Contract Carrier & Logistics Service Provider with locations in Billings, MT, Denver, CO & Salt Lake City, UT.**

### ***EXPERIENCE THE DIFFERENCE***

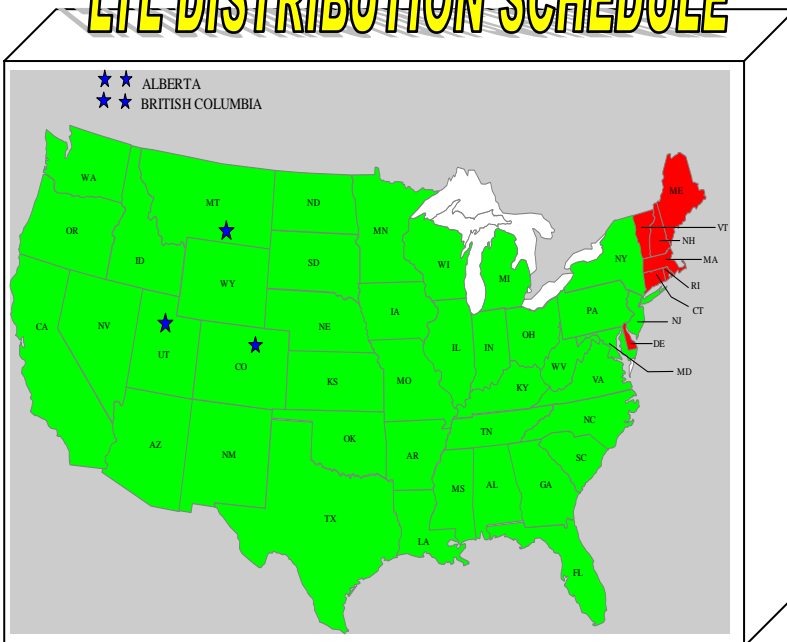
- We Specialize in Less-than Truckload (LTL) Temperature-Controlled Transportation for the Lower 48 States and Western Canada
- Truckload (TL) Services are Available through Our Asset & Non-Asset Divisions
- Our Fleet of Trailers Including Multi-Temp Reefers, With Our Dry Vans, Local Division Curtain Vans & Flatbeds
- We Offer Break-bulk, Cross Docking & Multi-Temp Storage Facilities
  - Logistics Consulting is Available Solutions & Follow Through



### ***TRANSLATIONS***

- Your products get to the right destination and at the right temperature and at the right time
- DTS will make sure your truckload needs are met
- You can meet all your distribution needs with one company
- You can ship to multiple destinations cost-effectively
- You can set up the best distribution system catered to your specific business needs

## ***LTL DISTRIBUTION SCHEDULE***



**■ Scheduled LTL Weekly Service**

**■ To & From the Midwest & Northwest (Truckload & LTL)**

### **WE GO THERE!**

- **Multi-temp LTL across the U.S. & Western Canada**
    - **Pool distribution and consolidation**
  - **Break-bulk, cross dock and local delivery throughout Montana**
    - **Frozen, refrigerated, & dry warehousing in Billings, MT, Denver, CO & Salt Lake City, UT**
      - **NDS Partnership**
- [www.networkdistributionsolutions.com](http://www.networkdistributionsolutions.com)

**(800) 755-5855**  
**Local (406) 245-4695**  
**[www.dtsb.com](http://www.dtsb.com)**

**Main Office** (406) 245-4695  
(800) 755-5855  
(406) 245-5404 Fax

**Long Haul Refrigerated** (406) 245-4695  
(800) 755-5855  
(406) 896-3492 Fax

**Intrastate** (406) 259-1303  
(800) 786-3673  
(406) 245-3300 Fax

**Pallet Recycling** (406) 896-3433  
(800) 755-5855  
(406) 245-5404 Fax



**Warehouse in Billings, MT** (406) 896-3412  
(877) 896-3412  
(406) 245-3300 FAX

**Warehouse in Denver, CO** (303) 289-9092  
(303) 289-9079 FAX

**Warehouse in Salt Lake City, UT** (801) 975-1063  
(801) 975-1238 FAX

**Diversified Transfer & Storage** is a FMCSA Contract Carrier & Logistics Service Company located in Billings, Montana. Our services include the LTL and Truckload Trucking Divisions, the Cold Storage Distribution /Warehousing Facilities, and the Pallet Remanufacturing Division.

**The LTL Temperature Controlled Division** has specialized for the food service, confectionery, food manufacturing and wholesale grocery industries. The LTL Division has made the investment into the latest refrigeration technology to be able to provide customers with multiple temperature and air ride trailers for frozen, cooled and dry products. By using the latest in technology we go the extra mile for our customers.

**The Intrastate Division (DTSI)** provides daily pickup and delivery services between Billings and most Montana communities and northern Wyoming. DTSI interlines with regional, national and international carriers to provide dependable, efficient service for our customers. Also, regional Flatbed, VAN and Refrigerated Load service is provided.

**The Warehousing Facilities** provide cross-docking and frozen freight storage. Our main facility is located at 1640 Monad Road, Billings, Montana. Billings is the largest wholesale hub in our five state region. The warehouse is comprised of 27,139 square feet, which includes 16,200 square feet of multi-temperature storage, nine (9) truck dock doors, rail siding and full security. Our newest facility is located in Denver, Colorado. This facility provides cross-docking and short term cold storage options. This facility provides the company with the ability to optimize routing, allowing us to create a more efficient operation, and increase the level of service we can provide to our customers.

**The Pallet Recycling Division** utilizes existing pallet stock to remanufacture Grade A and Grade B pallets, in both hardwood and softwood. This operation allows us to meet the demands of our customers for quality pallets. Pallet sales and services available.

Diversified Transfer & Storage is striving to be a leader of logistic services in Montana and North America. We appreciate an opportunity to discuss the various services we offer.

THANK YOU FOR YOUR CONSIDERATION.

A. L. "Jay" Foley, President & CEO



# Diversified Transfer & Storage — Warehouse

## (800) 755-5855

We offer a complete logistics management service that will save our customers money!

- Local Pickup and Delivery
- Pool Consolidation
- Storage: Frozen, Refrigerated & Dry
- Rail Car Siding
- Slip-sheet Handling , Cross Docking
- Inventory Accuracy and Rotation
- Computerized Inventory Control
- Just in Time Inventory Management
- Inbound & Outbound Order Consolidation Program
- 7 Day a Week Operation

Video Surveillance and 24 Hour Security System to Protect your products.

Our logistic management capabilities focus on improved labor efficiency, better space utilization, cost reduction and quality service.

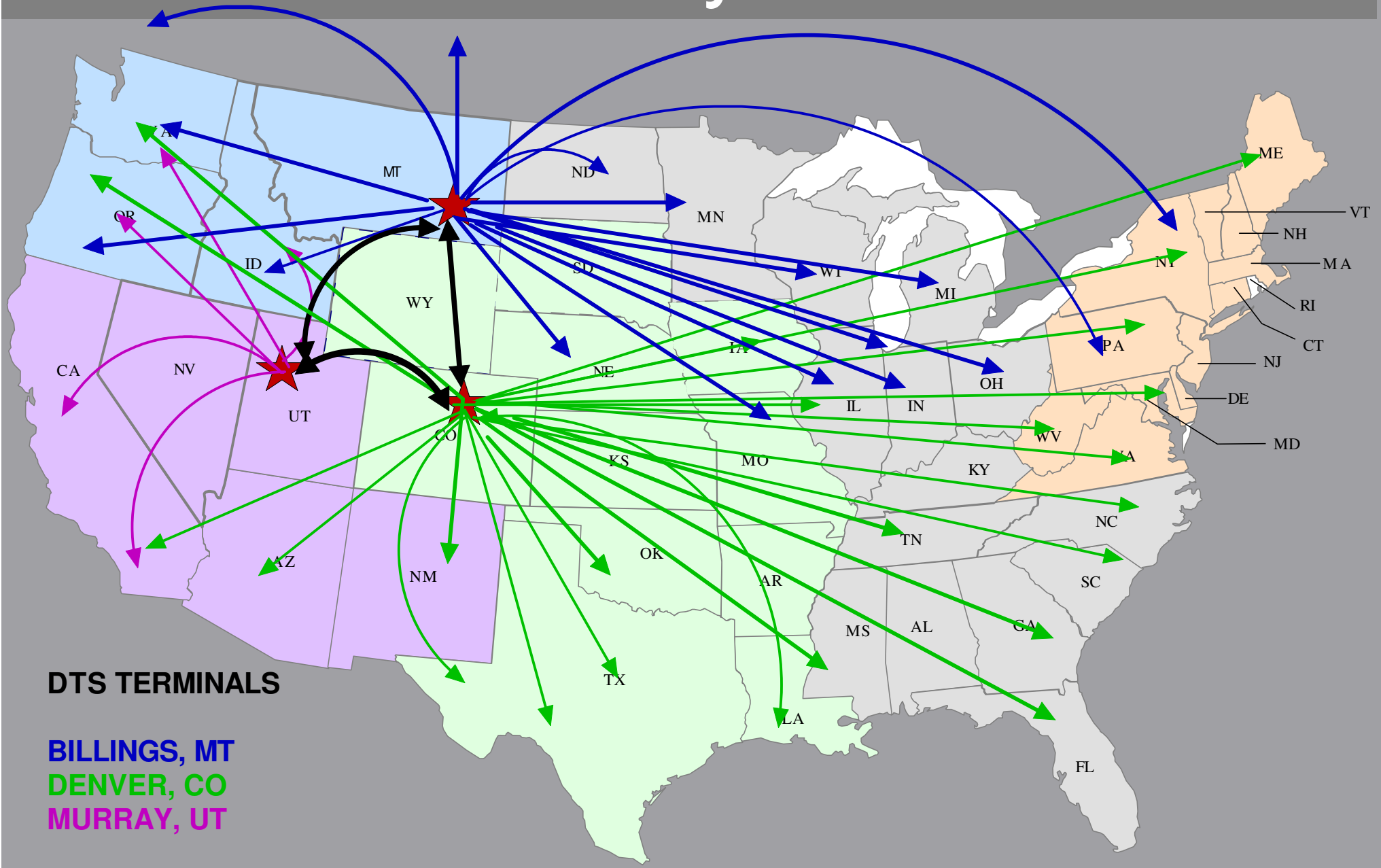
Customer service is a success factor in our warehouse. We have a high regard for the customer, meeting each customer's requirements. With the ability to adapt to our customer's changing needs.

Our services are geared to the customer's buying program with delivery schedules to meet their individual service requirements.

We are especially proud that our employees work at ever improving our commitment to the most reliable, responsive, and efficient warehouse service in the industry.



# DTS LTL Delivery Service Lanes



# Diversified Transfer & Storage Contact Information

**CORPORATE OFFICES:** 1640 Monad Road  
Billings, MT 59101  
(406) 245-4695  
(800) 755-5855  
(406) 896-3492 FAX

**WAREHOUSE:** Warehouse & Sales  
1640 Monad Road  
Billings, MT 59101  
(406) 245-4695  
(800) 755-5855  
(406) 245-3300 FAX

**DENVER FACILITY:** Sales, Cross Dock & Multi  
Temp Storage  
5140 Race Court, Unit #7  
Denver, CO 80216

**Contact:** General Manager  
Dick Steele  
(303) 289-9092  
(303) 289-9079 FAX

**SALT LAKE FACILITY:** Sales, Cross Dock & Short  
Term Storage  
2305 South 900 West  
Salt Lake City, UT 84119

**Contact:** Administrative Supervisor  
Todd Cline  
(801) 975-1063  
(801) 975-1238 FAX

**PRINCIPALS:** A. L. Jay Foley, President/CEO  
(406) 896-3417  
Email: jayf@dtsb.com

Mike O'Dore, Treasurer/CFO  
(406) 896-3415  
Email: mikeo@dtsb.com

**AUTHORITY:** Common & Contract  
MC 215020  
Broker MC 376768  
US DOT 357293  
SCAC—DTSB  
Federal ID 81-0455541

**ASSOCIATIONS:**

- Montana Motor Carriers Association
- American Trucking Associations
- Truckload Carriers Association
- P3 Platinum Performance (TIA)
- Colorado Motor Carriers Association

## CREDIT REFERENCES

**BANK:** Western Security Bank  
2812 1st Avenue North  
Billings, MT 59101  
(406) 371-8200

**D & B** D & B No. 19-849-1490

## TRANSPORTATION DIVISION INSURANCE

### GREAT WEST CASUALTY COMPANY

\$250,000 Cargo Liability GWP07319G

### GREAT WEST CASUALTY COMPANY

<u>COVERAGE:</u>	<u>POLICY No.</u>
\$2,000,000 General Liability	GWP58158A
\$2,000,000 Auto Liability	GWP58158A

### AGENT

Stieg & Associates Insurance Inc.  
P.O. Box 80007  
Billings, MT 59108  
Contact - Jaci Haivala @ (406) 656-9666

## WORKERS' COMPENSATION MONTANA

### MONTANA STATE FUND

5 South Last Chance Gulch  
P. O. Box 4759  
Helena, MT 59604-4759  
(406) 444-6500  
(406) 444-5963 FAX  
Policy No. 03-308334-6

### AGENT

Steig & Associates Insurance Inc.  
P.O. Box 80007  
Billings, MT 59108-0007  
Phone (406) 656-9666  
Policy No. WC-03-308334-6

## WORKERS' COMPENSATION CO & UT

Pinnacol Assurance  
7501 East Lowry Boulevard  
Denver CO 80230  
(303) 361-4000  
(303) 361-5000 FAX  
Policy No. 4000649

### AGENT

Rob Ronzio  
Flood and Peterson Insurance, Inc.  
2000 South Colorado Boulevard  
Tower One, Suite 1-4000  
Denver, CO 80222  
(720) 977-7110  
(720) 977-7113 FAX

## WAREHOUSING DIVISION INSURANCE

### EMPLOYERS MUTUAL CASUALTY COMPANY AGENT

Hub International  
3533 Gabel Road  
Billings, MT 59102  
Contact - Rene LeVeaux @ (406) 652-9151

(Revised 2/4/10)